

Business Data Analyst

Description

TITAN Greece is offering an exceptional opportunity for a Business Data Analyst with a commercial focus at our Head Office in Athens. Reporting directly to the Domestic Sales Director – Cement Greece, this pivotal role will require a strategic mindset, strong business acumen, and the ability to drive change through data-driven insights.

Main Responsibilities

- Lead strategic analysis and synthesis of data from local submarkets to drive commercial decisions and foster business growth.
- Develop and present compelling reports, dashboards, and visualizations to communicate actionable insights to key stakeholders.
- Proactively analyze market trends in the cement industry using data from external sources such as ELSTAT, IOBE, SEV, etc., and translate findings into strategic recommendations.
- Identify and capitalize on opportunities while mitigating potential threats within the construction materials sector.
- Translate the company's vision into clear strategic objectives and Key Performance Indicators (KPIs) to guide decision-making and performance evaluation.
- Drive change by actively participating in and championing new internal Digital Projects aimed at enhancing business processes and driving efficiency.
- Drafting and monitoring the budget-revisions of sales in collaboration with the domestic sales management executives.
- Conducting internal sales audits to ensure compliance with established procedures.

Candidate Profile

- Bachelor's degree in a commercial field such as Business Administration, Economics, or related disciplines.
- Business acumen with a strategic mindset and the ability to think critically and analytically.
- Excellent communication and presentation skills, with the ability to effectively convey complex data-driven insights to diverse audiences.
- Proficiency in Microsoft Office applications, especially Excel and PowerPoint.
- Experience with business intelligence tools like Tableau or Power BI will be highly regarded.
- Strong understanding of database management systems and data warehousing principles.
- Demonstrated ability to drive change and influence stakeholders at all levels of the organization.
- Strong attention to detail and a commitment to delivering accurate and high-quality work.
- Completion of military obligations (if applicable).

Hiring organization

Candidate-1st

Employment Type

Full-time

Beginning of employment

asap

Job Location

Athens, Attica, Greece

Working Hours

40

Base Salary

euro USD 35K - 94K *

Date posted

May 19, 2024

What we offer:

- Private health insurance
- Pension plan
- Annual checkup
- Performance bonus
- Prepaid cards for supermarket
- Learning and Development opportunities
- Internships and summer schools for employee children
- Wellness programs and special offers

At TITAN we provide equal opportunities for employment, prohibiting any kind of discrimination. All applicants will be acknowledged and treated in the strictest confidence.

LinkedIn: <https://www.linkedin.com/company/titan-cement-company-sa/?viewAsMember=true>

How the process will look like

Your teammates will gather all requirements within our organization. Then, once priority has been discussed, you will decide as a team on the best solutions and architecture to meet these needs. In continuous increments and continuous communication between the team and stakeholders, you're part of making data play an even more important (and understood) part withing Brand New Day.

Job Benefits

USD 35K – 94K *